

RESELLER GUIDE



Providing superior protection and carrying solutions for your mobile devices since 1985

Your Solutions Partner

Designed and made in the USA – AGORA Edge has been the leading global designer and manufacturer of cases and solutions for the mobile computing industry since 1985. Our USA based design and manufacturing team has been using state of the art design and production to develop cutting edge solutions for over 30 years for the mobile computing and ADC industries.



Solutions at work

UltimaCase provides multiple options to meet your customer's unique needs. UltimaCase by AGORA provides a complete selling solution that will allow you to distinguish yourself from the competition. You will sell more solutions and we will help you complete your solution! We have the flexibility to meet nearly all delivery requirements. Our facility can handle all volumes of production. All of this combined with competitive pricing that allows enough margin for you.



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When to use a Holster

Holsters are perfect for applications where the user frequently accesses the device for short periods of time. Holsters provide easy-in, easy-out access to your device. Industries that typically utilize holsters include logistics, warehousing, and retail.



Holsters



Wall Mount

- Great for when your mobile device is used primarily in one location by several users.
- Allows the device to be securely mounted to a wall.
- UltimaCase's
 attachment options
 can include
 zip ties or ram mounts.

Visit our website to see all our options.

Waist

- When the device is too large for a pocket but needs to be kept at hand.
- Offers protection and efficiency with quick access to the device.
- Comes in a variety of materials, including the antimirobial pictured here.





Forklift

- Secures the device on a fork lift or vehicle.
- Keeps device securely in place, even when jostled, allowing you to continue your work hassle-free.
- We offer fabric or Kydex, with a variety of attachment options to suit any need (Ram Mount pictured).

Stainless Steel

 For when you need a more rugged solution!

 Easily withstands the rigors of warehouse jobs.

 Safe to use in food processing operations.





Tablet

- An UltimaCase tablet holster is a great solution for keeping your device nearby and safe.
- Carry on your waist or across your body with shoulder strap.

When to use an OP Case

OP Cases protect your device from accidental drops while in use. OP Cases adapt mobile devices to the user, allowing them to be worn on a belt, shoulder, or even on the wrist. They offer a multitude of protection and usability options.





SoftTouch & FaceProtect

- Protects from particles, residue, and moisture that can invade your mobile device and cause a malfunctioning keypad or screen.
- Provides clear cover over screen and/or keys to keep dirt and grime out.
- Available in a variety
 of materials, including
 antimicrobial (pictured
 here) which is a
 necessity in healthcare
 applications.

DirectTouch

- Allows direct contact with the screen.
 Perfect for touch screen devices and those which use a stylus.
- Provides a tactile feel
 of the key pad which
 is especially helpful for
 gloved hands.
- With a direct view of the screen, glare is reduced.





EasyCharge

- Great for when your device requires daily charging.
- No need to remove the case to charge your device in a cradle.
- Offers additional protection from accidental drops and scratches.

Heated & Insulated

- Best for when your work environment exposes your mobile device to frigid temperatures for prolonged periods.
- Minimizes heat lost, allowing you to work longer.
- Special pockets hold heat packs to keep your device operational in colder environments.







- Great for when your hands have to be free for work but also need access to your mobile device.
- Ergonomic design for prolonged use and wear with breathable fabrics and molded backing.
- Capture data while still maintaining the use of both hands.

Boot

- D-Rings offer more ways to carry your device safely.
- An efficient way to attach your mobile device to a scanner.
 Many options available, with or without a mount.
- We offer numerous ways to protect your device while helping you get the job done efficiently.







 Case allows the device to attach to the user by belt or strap, helping to complete the solution.

Specially designed to allow for use of the device while in the case.

 Provides protection from dirt, wear, and moisture.

I-Safe

- We offer designs with 100% compliance to I-Safe standards.
- When your job requires you to work with hazardous materials, an UltimaCase leather OP Case or Holster is a necessity.
- A rugged, durable and long lasting way to protect your device.



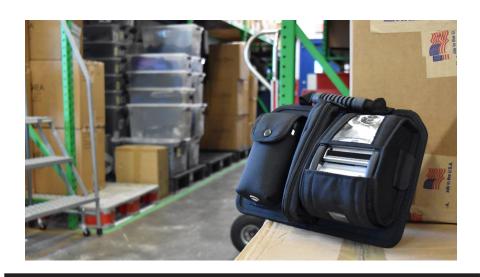




- D-Rings make it easier for you to carry your tablet with optional shoulder strap.
- Easily use device while in the case with DirectTouch access.
 - Added handstrap helps get you a better grip.

When to use a RoutePad

When your job requires the use of a mobile computer and printer working together, an UltimaCase RoutePad is the way to go. RoutePads are the ultimate solution for mobility of devices while keeping everything organized. All your necessary devices, in one convenient case, ready to tackle any job. We offer four specific kinds of RoutePads, each denoted by their unique level of flexibility.







- Efficiently and effectively handle any job.
- Removable OP Case allows you to conduct transactions and print receipts.
 Includes accessory pouch and document holder.



This is the complete solution!

Express

- Lightweight pad to carry printer and your device.
- Both your printer and device are securely attached to the board.
- Handle and D-Rings offer a variety of carry options, available on a variety of our cases.







Compact

- Carry your device, printer, and accessories in one, convenient case.
- Easy-to-carry in tight spaces.



 Remove your device from the holster, conduct transaction, print receipt ready to go!

InstaPrint

- Lightweight and compact case to carry printer and device only.
- Great for quick
 jobs and on the go
 professionals needing
 to maximize efficiency.
- Case allows the device to attach to the user by belt or strap.





Accessories



Waist Belts

- Adjustable from 34" to 64".
- Attachment for retractors and holsters.
- Quick on/off with push buttons on snap buckle.



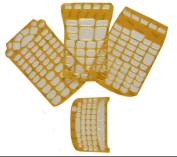
Handle Sleeve

- Help reduce wear on your device's handles.
- Sleeves provide comfort for extended use.



Retractors

- Available with various retraction forces.
- Nylon/Kevlar line can be locked at desired length.



Key Skins

 Reduces wear while keeping dirt and grime off your device's keys.

Accessories

Sun Visors

- Reduces glare on screens.
- Great for working in the sun or bright light.







Shoulder Straps

- Adjustable with slides.
- Injection-molded shoulder pad.
- Plastic or metal swivel snap-hooks prevent twisting and facilitate quick on/off.

Sling

- Fully adjustable to many lengths.
- Easily keep your device in reach.



ATTACHMENTS

UltimaCase offers hundreds of great attachment possibilities. From D-Rings to belt clips, loops and straps, we have so many combinations, all focused on making your job easier.

Please visit our website today to find the best fit for you!





We believe in a better way; designing & manufacturing solutions that enhance your products and ideas.

Or, are you worried your needs
might be too specific?

Please, contact our parent company,

AGORA Edge, by phone or website!

We are a full manufacturer, right here in the USA,

and we create solutions everyday.

www.agoraedge.com

For Our VARs

We at AGORA understand the importance of quality processes and rugged design for the mobile workforce. Working with state of the art machinery, our in-house design team is young, creative, and well-connected in materials and processes, is hands on and loves challenges. We work with multiple material options. We stand behind our design and quality of products. We can work with you and your customers together as a team.

We are committed to your success, because that's how we measure ours.



For Our VARs

We have so many offerings to help our VARs

- Competitive, VAR Pricing
- CAP Access
- Deployment Schedule Shipments
- Drop Shipments
- Kanban
- Joint Customer Calls
- Marketing Support
- And other unique customer engagement processes arranged to investigate needs and design solutions!



If you don't see exactly what you need here,
AGORA specializes in custom solutions and we
welcome the opportunity to engineer a
new design for you.
Call us to get started today!



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